

NOTES FROM THE NAEP ANNUAL CONFERENCE  
22<sup>nd</sup> – 24<sup>th</sup> JUNE 2010

1. **BES Rehab** Tel: - 08451 300237  
Email: [sasha@besbiz.eu.com](mailto:sasha@besbiz.eu.com)

Make one way slides for positioning someone into the back of the chair. They are available in three forms.

- a) Velour Lite - A single layer, one way slide aids in positioning someone into their chair. Its hooks against the cover of the seat and avoids slipping. It looks particularly good for use in a car as it slides easily into position correctly, and then remains securely in place.
- b) Open with foot loop (available in velour or non-slip cover) – consists of a long single layer which is folded and the foot loop is placed through the back of an open backed chair. The person assisting places their foot in the loop and by simply using leg muscles, positions the person easily.
- c) Tube (continuous loop velour or non-slip cover). The tube is a continuous loop style and can be used on both open and closed backed chairs. Non-slip or velour surfaces are available. They are available in a choice of sizes, approximately £35. The company say they can be used on the top of pressure cushions – they have used pressure mapping tests to prove this. If a trial is required for any of their products simply ring the company direct.

2. **Sidhil Ltd** Tel: 01422 233030  
Email: [info@sidhil.com](mailto:info@sidhil.com)

- ◆ The company make Cream infill pads for the head and foot end of the bed. These are Velcroed into position on the outside of each board. If these are required they will need to be ordered as a non-contract item.
- ◆ The mattress infill for extended beds should always go at the head end. J.G asked if Sidhil could put this in their literature. Sidhil say they cannot do this as it is stepping over into the clinical field. The Medequip catalogue will state this point. Even though the Bariatric infill has pressure relief in it, the gap caused between the mattress and the infill could compromise the heel area, so this too needs to be sitted at the head end of the bed.
- ◆ J.G asked Sidhil if they would consider making a bed cradle for use with a four sectioned profiling bed. This seems doubtful as they have never been asked before!

3. **Wilcare Wales Ltd** Tel: 01446 772227  
Email: [gordon@wilcarewales.co.uk](mailto:gordon@wilcarewales.co.uk)

We have recently been experiencing Wilcare rise recline chairs coming back into Medequip with bent frames. According to Wilcare if the frame is bent there has often been some service user involvement.

The problem may lie with service user's weight being over the weight limit for the chair. Please ensure that the weight of the service user is well within the stated maximum service user weight limit of the contract chairs.

**Please note - There needs to be at least a 24" (2 feet) clearance between the chair and the wall.**

J.G asked if this last point could be highlighted in their literature. The company will get back to us.

4. **Home Craft** Tel: 08444 124330  
Email: [homecraft.sales@patterson-medical.com](mailto:homecraft.sales@patterson-medical.com)

Home Craft as a company are now providing a servicing and repair element, aimed at equipment stores.

#### **Universal Kettle Tipper**

This kettle tipper is designed to be compatible with most kettle types including standard jug and cordless kettles. The attached lever can be fitted to either side of the kettle tipper so suitable for left or right handed use and the lever provides additional leverage without having to lift the kettle.

- ◆ Reduces potential strain to the wrist.
- ◆ Manufactured from heat resistant plastic.
- ◆ Non slip feet prevent sliding on work surfaces.
- ◆ Built in safety feature returns the kettle to an upright position if released during use.
- ◆ JG to obtain a sample for demonstration purposes.
- ◆ These should never be ordered through the Medequip contract.

Order Code 09120 7281

#### **Sonaris Bath Lift**

Now has an audible alarm should the lift malfunction in anyway. It also now has a five year guarantee and warranty.

N.B. The company have a new bath lift coming out shortly. The actuator will be different with a printed circuit board (P.C.B) which will be completely sealed. Expected low price of £170 - £180.

With regard to suction rails they are only as good as the surface that they are fixed onto.

- a) Deluxe suction safety handle 09 120 4718
- b) Stick and stay grab rails

Available in two lengths

6" - 09 117 32 77

12" - 09 117 32 85

I have asked the company if they would be interested in making durable plastic templates, mimicking the different lengths of grab rails, for use on home visits etc. Daniel from the company agreed to get back to JG with an outcome.

- 5. **Posh Chair Medical Ltd** Tel: 0844 800 0899  
Bariatric Specialist Equipment Email: [info@poshchair.co.uk](mailto:info@poshchair.co.uk)

Manufacture their own slings which are weight tested.

Within their range of Bariatric chairs, they can inset individual pressure cushions into both the seat of the chair and into the foot rest. These go up to medium risk.

**Chair Bed called Air Comfort** £3000 - £3500 and takes up to 47 stone. Has a tilt in space facility but it does not stand the person up. The sides of the chair fold out sideways going completely flat to aid transfers. The foot plate can be added (it is easier to transfer onto the chair first and then add the foot plate). The person can be moved around in the chair.

The company can also provide alternating pressure relieving mattresses.

- 6. **Oxford Hoist** Tel - 01384 446622  
Email - [info@joerns.co.uk](mailto:info@joerns.co.uk)

- 7. **Cefndy Healthcare** Tel: 01745 343877  
Email: [cefndy.sales@denbighshire.gov.uk](mailto:cefndy.sales@denbighshire.gov.uk)

Cefndy have a new 'get out of bed aid'. Two feet of the product rests on the floor with ferrules, the aid does not wobble when pulled on to stand up.

The **Oyster Glide** is a fold down toileting/showering chair that fits into a carrying bag. There are no nuts and bolts to do up or loosen. It has a maximum service user weight of 31.5 stone and is available in two seat widths.

**Palace 2009 Stand Aid** has been re-launched. The frame can tilt forwards for frailer patients. The knee pad moves with the person, this allows the person to be less weight bearing. The foot plate can be removed to encourage walking and be used for rehabilitation. The stand aid will bring someone up off the floor and the company state that it does eighty percent of what a standard hoist does. Price £1300.

8. **1<sup>st</sup> Call Mobility Ltd** Tel: 01279 425648  
Email: [sales@1stcallmobility.co.uk](mailto:sales@1stcallmobility.co.uk)

Tri-Pos Cushion £450 - £500 gives high pressure relief.

The company now do a Bariatric double profiling bed £2700 plus also a turning bed.

The company are interested in looking at standard rise/recline chairs, J.G to contact them.

9. **Smitcare Ltd** Tel: 01276 677888  
Email: [sales@smitcare.co.uk](mailto:sales@smitcare.co.uk)

Smitcare have brought out a new bath seat called the adjustable bath seat. It is the same as their previous bath seat but with the addition of an extension kit it can be set to give a range of heights 6", 8", 10", 12" or 14". The seat has also been designed with the additional benefit of width adjustable stabilisers for extra security.

10. **Helping Hand Company** Tel: 01531 635678  
Email: [sales@helpinghand.co.uk](mailto:sales@helpinghand.co.uk)

- ◆ **N.B.** The cricket has been slightly re-designed and extra rubber pads have been added to the product to give extra support at the back.
- ◆ **Air Zone Cushions** - are made of condensed fibres. Clinical effectiveness for patients at risk and for those with existing pressure sores. Provides medium to high pressure. The company state that it is a heavy duty cushion which is also lightweight. The cushion is available in 2" depths but can accommodate up to 25 stones. The cushion weights less than 0.9lbs/410 gms.
- ◆ **Star Lock Cushion** - this looks like a mustard roho in design. It is made from very thick neoprene. As the cells of the cushion are circular the company state that the cells wont tear. The cushion is adjusted like a traditional single valve air cushion, using the attached ball pump. The cushion is inflated and the cells lock creating a personalised seating surface. The lock technology allows individual cells to be locked, customising the cushion for the patient, enhancing stability and overall postural control. Skin integrity is provided by maintaining therapeutic low pressure, low shear and a low friction seating environment. The cushion has no weight limit and is available in a variety of sizes 2", 3" and 4". Also suitable for paediatric, bariatric and made to measure. It is available with a cover which has a pouch positioned to the front of the cushion. Price approx £385.

11. **Nottingham Rehab Supplies** Tel: 0845 1204522  
Email: [customerservice@nrs-uk.co.uk](mailto:customerservice@nrs-uk.co.uk)

By working in partnership with therapists from Cambridge and Peterborough N.R.S have brought out a new range of low cost slings called secure fit. Sample to be obtained.

12. **ASM Medicare** Tel: 01928 574301  
Email: [sales@asmmedicare.com](mailto:sales@asmmedicare.com)

ASM are going to be making the contracts modular range of perching stools.

13. **Parkhouse Healthcare Ltd** Tel: 08450 600333  
Email: [marketing@parkhouse-hc.com](mailto:marketing@parkhouse-hc.com)

Duraflex Mattress – has an innovative heavy duty cover which is strong and durable, providing increased protection against damage and possible fluid ingress. The company state that although the cover is thicker it has pressure mapped well, showing no reduction in the effectiveness of the foam underneath. There is extra lamination added to both the top and underneath the cover. The double seams are highly welded and it has a wide skirt all the way round.

Parkhouse have brought out a new hoist range using light weight aluminium, thus making them very manoeuvrable.

The **Park-Lite 180** takes up to 28 stones. It has a lift counter incorporated into the design and it will also tell you when the next service is due. This is shown on the hoist and also on the hand-set. If the safe working load is exceeded this will show up. There is also a battery indicator on the hand-set.

The **Park-Lite 320** is a bariatric hoist and will lift up to 50 stones.

14. **S.T.M HEALTHCARE** Tel - 01773 830426  
Email - [stmhealthcare@recticel.com](mailto:stmhealthcare@recticel.com)

They have their own range of static Bariatric cushions. They have developed their own covers called outlast. This keeps the temperature of the patients regulated, if the person gets too hot the cover draws the moisture back in away from the patient. Because the company make the mattresses themselves they can add a high or low grade foam to go with the cover.

15. **SEATING MATTERS** Tel - 02877 766624  
Email - [martin@seating-matters.com](mailto:martin@seating-matters.com)

Everything is manufactured in Ireland and their lead time is three weeks (this company has already been mentioned in my previous Naidex notes April 2010).

If someone wants to try one of their chairs they are prepared to leave it in someone's property over a weekend.

They do have 'Auto Turn' devices which can be fitted, which will tilt chairs by a pre set programme. The company does not recommend their use in a nursing home and state they are often not used properly. A person really needs to be lifted and pre positioned.

The company have used Vicair cushions in the base and for the back of their chairs.

16. **Invacare Ltd** Tel: 01656 776200  
Email: [ordersuk@invacare.com/uk@invacare.com](mailto:ordersuk@invacare.com/uk@invacare.com)

**Softform Premier** - is a static mattress which can be upgraded to an active by removing the middle section and replacing it with cells.

**Softform Premier Maxiglide** - this is very new and has been designed to reduce shear and friction. The base uniquely separates to conform to the bed frame, reducing inappropriate and unwanted patient movement. This concept is difficult to explain in words. The company do have a two minute video which helps explain its features. The price should be the same as the Softform Premier.

17. **Harvest Healthcare** Tel: 01709 377172  
Email: [admin@harvesthealthcare.biz](mailto:admin@harvesthealthcare.biz)

**Haddon Community Beds**

Their beds are now able to go through turbex machines, the actuators can be removed.

Beds are supplied with a battery back up.

Bed rails go to the top of their bed, mesh rails are available.

The company has recently brought out a Bariatric bed.

**New Standing Hoist – S Elevate 225**

This has an optional transfer seat with an adjustable knee pad. It has the same control system as their hoists.

The foot plate is removable.

A new sling has been designed for the hoist which maintains a good standing height. **N.B.** I did think these looked good.

The sling has a hook and loop fastening and is padded for comfort and support. Available in small, medium and large or 'one size fits all', clip of loop attachment.

Harvest Health Care are distributors for Askle product range. These are a range of 'positioning' aids, filled with micro beads.

18. **Days Healthcare** Tel: 01656 664700  
Email: [info@dayshealthcare.co.uk](mailto:info@dayshealthcare.co.uk)

I raised concerns with Days regarding their seat tops not remaining firmly in place. Dorothy Parker, Project Manager has promised she will look into this.

Now make a folding trolley.  
Small round topped stool which has extra wide supportive ferrules.

19. **Direct Health Care Services** Tel: 0845 4599831  
Email: [sales@direct-healthcare.org.uk](mailto:sales@direct-healthcare.org.uk)

The Dyna-Form Mattress has had a few changes. The weld has been removed from the top and it also now has a large skirt. The head and foot end of the mattress has been cut in a 'tear drop' shape, making smaller sections of foam. The company state that the 'breath ability' element of the cover and foam is very good.

20. **Simply Med** Tel: 01942 243999  
Email: [info@simplymed.co.uk](mailto:info@simplymed.co.uk)

Their frames have the same foot print as Coopers but the back legs of the frame are straightened, preventing wear.  
Bolts are put on the outside of the frame.  
Anti bacterial agents are used in the manufacturing process.

Manufactured in Wigan in the U.K and the price is £14.00 for a wheeled frame.

21. **Welland Medical** Tel: 0116 2761440  
Email: [g.intwala@wellandmedical-leicester.co.uk](mailto:g.intwala@wellandmedical-leicester.co.uk)

Welland manufacture the patient turner, they make it in an extra wide version. There is a knee pad now available which can be brought separately. The knee support for the Patient Turner is £25, one size is available. It is easy to adjust and just slides up and down until the correct height is obtained.

22. **Select Medical Ltd** Tel: 01254 505099  
Email: [info@selectmedical.co.uk](mailto:info@selectmedical.co.uk)

Select Medical are specialist in Bariatric/Paediatric support surfaces. The company are thinking of producing an 'active' cushion, they can make bespoke if required.

The mattresses are less likely to bottom out as they use 100% P.U which is better than nylon as it is a more robust material. Their mattresses normally go up to 47 stone, this limit can be increased if need be by changing the pump unit to calibrate the output.

The company are prepared to do a trial with full marketing support price £1750.

23. **O.T.S Ltd** Tel: 0845 260 7061  
Email: [info@otstores.co.uk](mailto:info@otstores.co.uk)

On request O.T Stores have sent me the details for compatibility with beds and mattresses and bed equipment.